



WHY FAIRWAY

AT FAIRWAY INDEPENDENT MORTGAGE CORPORATION, customer service is a way of life. We are dedicated to finding great rates and loan options for our customers while offering some of the fastest turn times in the industry. Our goal is to act as a trusted advisor, providing highly personalized service, and helping you through every step of the loan process – from application to closing and beyond. It's all designed to exceed expectations, provide satisfaction, and earn trust. Since opening our doors more than 25 years ago, our team has helped thousands of Americans achieve their dream of homeownership. Fairway funded over \$65.8 billion in 2020!



WE DELIVER ON CUSTOMER SERVICE

Our customers experience some of the fastest turn times in the industry. The Fairway reverse mortgage loan process is designed to exceed expectations, provide satisfaction and earn your trust.



SPECIALIZED TRAINING

Each Fairway Loan Officer is required to attend a 2-day minimal live training class before they can originate a reverse mortgage loan. Our Reverse Mortgage Planners have access to multiple support staff and ongoing weekly educational training calls.



NATIONAL IN-PERSON OR ONLINE CONFERENCING APPOINTMENTS

Fairway has offices located nationwide with trained Reverse Mortgage Planners giving us the ability to meet with your clients in person or online via video chat.



**IN USDA
PURCHASE UNITS
& VOLUME**

(FY2019)



**IN FHA
PURCHASE
VOLUME**

(FY2018)



**IN VA
PURCHASE UNITS**

(FY2019)



**IN REVERSE
MORTGAGE LOAN
FOR PURCHASE**

(FY2020)



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